

Analysts Consensus (pre 3Q24)

	3Q 24	# of estimates	High	Low	Median	FY 24	# of estimates	High	Low	Median	FY 25	# of estimates	High	Low	Median
[in EUR million / as indicated]*															
Group															
Revenue	618,5	13	629,7	599,0	622,3	2.451,5	13	2.554,5	2.405,0	2.448,8	2.509,6	13	2.562,7	2.454,1	2.521,3
Gross profit	236,9	10	244,0	226,3	237,6	953,4	10	980,1	910,7	955,0	993,7	10	1.041,2	948,1	991,2
EBITDA	125,6	13	128,4	120,2	125,8	507,9	13	514,0	504,0	507,5	532,1	13	543,0	523,7	530,6
Free cash flow	66,0	12	81,8	57,8	65,4	274,2	13	279,0	268,6	273,0	292,9	13	313,7	268,0	295,0
Dividend per share [EUR]	n/a	n/a	n/a	n/a	n/a	1,83	11	1,87	1,77	1,84	1,92	11	2,06	1,80	1,91
Segments															
Mobile Communications															
Revenue	520,7	13	532,9	503,9	523,0	2.057,7	13	2.155,9	2.030,0	2.055,8	2.072,0	13	2.099,1	2.033,2	2.075,4
Mobile Service Revenue (Postpaid+NoFrills/prepaid)	439,7	12	466,0	417,2	439,8	1.735,7	12	1.817,0	1.717,7	1.727,8	1.753,7	12	1.836,0	1.724,8	1.756,7
Gross profit	171,9	12	185,7	163,7	171,5	692,8	12	709,0	668,0	693,2	703,2	12	745,8	669,0	701,4
EBITDA	103,6	13	106,4	101,2	103,1	421,4	13	429,0	415,7	421,2	426,9	13	441,6	415,3	425,5
Postpaid customer [in '000s]	7.474,6	13	7.486,0	7.463,6	7.473,6	7.516,8	13	7.528,3	7.503,3	7.518,3	7.623,1	13	7.713,6	7.578,3	7.618,3
Postpaid ARPU [EUR]	18,2	13	18,4	17,8	18,2	17,9	13	18,0	17,9	18,0	17,9	13	18,1	17,6	18,0
TV and Media															
Revenue	98,1	13	100,7	90,2	98,9	392,7	13	412,1	356,6	395,8	437,0	13	474,6	394,0	437,3
Gross profit	61,0	12	64,2	51,4	61,9	245,1	12	264,6	211,7	246,5	273,5	12	318,0	222,3	274,1
EBITDA	27,7	13	29,9	25,3	27,9	110,5	13	114,4	104,4	111,0	129,5	13	136,5	118,4	130,4
freenet TV subscribers (RGU) [in '000s]	522,2	13	533,5	513,5	523,0	500,1	13	528,8	480,0	500,0	444,1	13	518,5	380,2	428,8
waipu.tv subscribers [in '000s]	1.821,0	13	1.898,9	1.766,1	1.828,9	2.002,2	13	2.043,9	1.944,4	2.004,0	2.507,4	13	2.713,9	2.129,0	2.547,4

as of Oct 2024

* Figures relate to continuing operations in accordance with IFRS 5.

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