

Analysts Consensus (pre 4Q24)

	4Q 24	# of estimates	High	Low	Median	FY 24	# of estimates	High	Low	Median	FY 25	# of estimates	High	Low	Median
[in EUR million / as indicated]*															
Group															
Revenue	646,7	10	660,3	617,1	650,7	2.467,7	10	2.523,0	2.433,4	2.467,0	2.529,7	10	2.580,3	2.474,0	2.527,8
Gross profit	262,8	9	286,7	235,0	263,4	976,7	9	1.000,0	948,2	976,6	1.071,9	9	1.522,0	982,7	1.019,2
EBITDA	143,9	10	149,4	131,4	146,4	525,3	10	529,5	511,4	526,9	545,4	10	553,2	531,7	547,0
Free cash flow	76,4	9	83,1	73,4	75,8	295,0	10	300,8	281,5	295,2	310,2	10	322,9	298,9	310,5
Dividend per share [EUR]	n/a	n/a	n/a	n/a	n/a	1,96	9	2,02	1,90	1,98	2,04	9	2,13	1,80	2,08
Segments															
Mobile Communications															
Revenue	528,2	10	537,2	514,3	528,4	2.054,9	10	2.105,6	2.036,3	2.050,4	2.075,3	10	2.135,5	2.028,5	2.076,1
Mobile Service Revenue (Postpaid+NoFrills/prepaid)	438,3	9	462,7	431,9	434,7	1.724,7	9	1.749,0	1.718,2	1.721,0	1.744,4	9	1.772,2	1.724,3	1.738,3
Gross profit	183,5	9	188,9	174,6	184,7	702,1	9	710,4	692,5	702,6	710,4	9	716,6	699,0	712,5
EBITDA	110,1	10	116,3	103,3	111,1	427,7	10	434,0	421,0	428,8	431,2	10	438,8	421,7	431,1
Postpaid customer [in '000s]	7.542,8	10	7.597,6	7.518,3	7.535,7	7.542,8	10	7.597,6	7.518,3	7.535,7	7.661,3	10	7.747,6	7.597,4	7.648,0
Postpaid ARPU [EUR]	17,9	10	18,1	17,7	17,9	17,9	10	18,0	17,8	17,9	17,9	10	18,1	17,6	17,9
TV and Media															
Revenue	106,4	10	114,8	100,0	106,3	397,3	10	405,8	391,0	397,2	444,0	10	451,0	429,7	447,9
Gross profit	67,3	9	80,7	59,5	66,5	247,0	9	260,5	239,2	246,2	277,2	9	306,6	253,2	280,0
EBITDA	26,6	10	29,8	22,7	26,7	105,0	10	108,2	101,1	105,1	125,1	10	133,0	113,0	126,4
freenet TV subscribers (RGU) [in '000s]	490,9	10	503,8	480,0	493,4	490,9	10	503,8	480,0	493,4	423,8	10	497,9	384,0	423,7
waipu.tv subscribers [in '000s]	1.964,9	10	2.042,3	1.929,0	1.950,5	1.964,9	10	2.042,3	1.929,0	1.950,5	2.377,2	10	2.530,5	2.290,0	2.338,0

as of Jan 2025

* Figures relate to continuing operations in accordance with IFRS 5.

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For further information please contact freenet Investor Relations at: +49 (0)40 51306 778 or at: ir@freenet.ag